



Kingsport Axmen

Ticket Sales Internship

Status: Full Time, Internship/Trainee

Start Date: May 17, 2022

Submit Your Résumé to:
ldavis@axmenbaseball.com

Club Contact:

Logan Davis
General Manager

Tel: (502)-541-1518

The Kingsport Axmen are a member of the Appalachian League based in Kingsport, TN. 2022 marks the second season of the new Appalachian League which is a partner league of Major League Baseball. Kingsport Axmen call Hunter Wright Stadium home.

Responsibilities:

Specific responsibilities include but are not limited to, the following:

- Assist in day-to-day operation of the ticket sales department
- Become familiar with Ticket Return ticketing system
- Identify and target prospects for new mini plans, season tickets, and groups through prospecting
- Provide excellent customer service to mini plan, season ticket, and group accounts
- Assist in a variety of game-related duties
- Other duties as assigned

Qualifications:

- Must be in the process of acquiring a bachelor's degree or have recently acquired one
- Ability to sell over the phone and in person
- Excellent oral and written communication skills
- Ability to work well within a team environment as well as strong independent work ethic
- Strong computer skills, knowledge of PC computers
- Knowledge of MS Office and a ticketing system is a plus
- Must possess an eagerness to learn new skills and techniques

- Self-driven with a positive attitude and able to handle multiple tasks
- Willingness to work long hours (nights, weekends, and holidays included)