Marketing Partnership Opportunities

New York Yankees Double-A Affiliate

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Minor League Baseball



Somerset Patriots Baseball Club TD Bank Ballpark 1 Patriots Park, Bridgewater, NJ 08807

The Somerset Patriots create a place for family, friends and the community to safely come together at a beautiful ballpark.

We help deliver memorable experiences, steeped in the tradition of baseball and enhanced by the world-class brand power of the New York Yankees

- Partner with the Somerset Patriots and the New York
 Yankees organizations to help you stand out
- Reach business and family decision makers
- Show your community involvement
- Merge the success of your organization with our team's
- Be a valuable part of our team



Who Are Somerset

Patriots Fans?

County Residence

Somerset	31.1%
Middlesex	29.7%
Hunterdon	13.4%
Union	11.6%
Morris	10.0%
Surrounding	4.2%

Sex

Male	51%
Female	49%

Age (18+)

18-24	13%
25-34	23%
35-44	27%
45-54	21%
55-64	11%
65+	5%

Marital Status

Married	75.1%
Single	24.9%

Household Size 3+ People......61.6%

Household Income \$75K - \$200K.....71.3%

Education Level College+.....78.7%



About The Somerset Patriots



New York Yankees Double-A Affiliate



Winning tradition on and off the field



400,000 fans per season, 5,200 fans per game, and 1,000,000's of impressions in the market



Paid over \$21,000,000 for their occupancy of TD Bank Ballpark, a taxpayer neutral facility



Donated over \$5,500,000 to non-profits throughout the community



Ballpark Signage

Outfield Billboards

Throughout the game, your company's image is seen by fans at the ballpark and watching anywhere. Outfield billboards are a great way for your business to display a message to a captive audience and show your support of the community.

Standard (8' x 24').....\$14,500 Large- Vertical (16' x 24').....\$25,000 Large Horizontal (8' x 48').....\$25,000





Field Dasher Boards

Located in isolated areas at the field level just beyond each dugout, these highly visible signs can be seen clearly from either side of the crowd. These signs can expect to have even more visibility during television and/ or live streaming broadcasts as batted balls head their way.

2' x 16'.....\$10,000 *Includes A Sign On The 1B & 3B Side Of The Field



🖳 🛄 🛄 🛄 Ballpark Signage

Illuminated Suite Sign

Advertise on one of only ten premium signs of this type at the ballpark. These signs are located on the Suite façade and are visible from any seat in the ballpark.

2' x 10'.....\$13,500

Illuminated Concourse Sign

Your message will be seen on these strategically placed signs as fans walk around the ballpark. Locations include points of interest like the Team Store, concession stands, and restrooms.

5' x 4'.....\$11,500





Restroom Signage

Get exclusive exposure in a concourse restroom at the ballpark. These large signs can't be missed when fans visit the restrooms.

Vanity Wall (2' x 20').....\$7,500 Walk-In Sign (4' x 2').....\$3,500

*Per Restroom (2 Men and 2 Women Restrooms are located on the concourse.







We Take A Personal Responsibility For Your Satisfaction.

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Route 287 Digital Display



SPB-098 FS

Facing Northbound Traffic

- 18+ Weekly Impressions: 438,273
- Period (4 Week) Impressions: 1,753,092

Traffic To And From:



This premier digital display serves as the gateway of Somerset County, reaching motorists traveling throughout New Jersey.





SPB-028 FN

Facing Southbound Traffic

- 18+ Weekly Impressions: 305,625
- Period (4 Week) Impressions: 1,222,500

• Size: 20' x 50' LARGEST IN NEW JERSEY

- Media Type: Digital
- Location: Route 287, 3.8 Miles South of Exit 13
- Latitude: 40.560333/ Longitude: -74.550250
- Display Time: 24 Hours
- Notes: 8 Advertisers/ 8 Ad Rotation
- Frequency: :64 Loop

Packages

1 Period (4 Weeks)....\$5,975...:64 Loop 1 Period (4 Weeks)....\$3,700...:128 Loop



1998

Facing Eastbound Traffic

- 18+ Weekly Impressions: 19,774
- Period (4 Week) Impressions: 79,096

Traffic To And From:



Your company will receive an ad on **both signs** that are highly visible at a popular gateway to shopping, dining, lodging, commuting, and entertainment in highly affluent Somerset County.

A perfect medium to capture Central New Jersey residents and

run season promotions in real-time.



2001

Facing Westbound Traffic

- 18+ Weekly Impressions: 23,885
- Period (4 Week) Impressions: 95,540
- Size: 10'6" X 36'
- Media Type: Digital
- Location: Main Street in Bridgewater by TD Bank Ballpark and Bridgewater Promenade
- Latitude: 40.560691/ Longitude: -74.555586
- Display Time: 18 Hours (6:00 am 12:00 am)
- Flip: :08 Spot
- Frequency: :128, :192, or :256 Rotation

Packages

Home Run (1 Period)...\$4,000...:128 Loop Triple (1 Period).....\$2,600...:192 Loop Double (1 Period).....\$2,000...:256 Loop

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Scoreboard Advertising

Scoreboard

TD Bank Ballpark features one of the largest, full color, high-definition video scoreboards in the minor leagues. Fans look repeatedly at the scoreboard throughout the game for the score, game situations, live camera shots, and entertaining video clips.

Center Marquee (8' x 15')......\$50,000 Digital Sign (16' x 7'6")......\$35,000 Panel (10' x 12').....\$28,500

Scoreboard Matrix

Digital Matrix Ads are a series of graphics displayed on the lower scoreboard during each home game. Given that the scoreboard is the only piece of advertising in the ballpark that features changing advertisements, your sign is sure to capture the attention of fans!





Exclusive Half-Inning Sponsorship......\$7,500

- Includes PA Announcement prior to inning start
- :60 ad rotating among others advertisers......\$2,500
- Runs a minimum of 1 time per game. Ask for pricing on multiple rotations.

Game Sponsorship

Official Game Sponsor

Being a game sponsor will allow your business to "take control of the ballpark" by interacting with our fans and placing your personal stamp on an individual game. Sponsorship can be for a co-branded giveaway item, Fireworks, or entertainment acts.

Game Sponsorship Includes:

- Naming rights to a single game
- Suite for the game (food and beverages not included)
- Concourse table and gate displays
- Scoreboard commercials
- PA announcements
- Banner placements
- Exit flyer distribution
- Live in-between inning ballpark interview
- Sparky Lyle signed baseball
- Branding on app, e-mail, and website

\$4,000 + Cost Of Promotional Item/Event Promotional items are ordered in quantities of 1,000-2000

Promotional Support

Your Business Promoted Via:

- Social Media
- 1,000,000's of impressions
- Upcoming Events Board
- Somerset Patriots website
- Live on air radio reads







- PA announcements
- Scoreboard promotion
- Pocket Schedules
- Game Program
- Media advertising

Promotions

On-Field Promotions

Among the many things that make minor league baseball fun are the in-game promotions. Fans are entertained between innings with on-field contests like the Dizzy Bat Race and Sparkee Dash. We can tailor a fun attentiongrabbing promotion to showcase your business.

Full Season.....\$10,000 Half Season.....\$6,000 Quarter Season.....\$4,000





• Logo on scoreboard

- PA announcement
- Opportunity to distribute prizes/coupons/offers
- Logo on contest entry forms
- Promotion serves as an entertaining commercial between innings



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PA Promotion

Capture the attention of fans as the game is happening. Examples include Double Plays, Play of the Game, Pitching Changes, etc.

 Full Season......\$8,000

 Half Season......\$5,000

 Quarter Season......\$3,500

Concourse Displays

Reach fans as they come out to the ballpark. Concourse Displays are a great way to distribute brochures, coupons or flyers, introduce a new product, create a sign-up for prize giveaways, and interact directly with fans.

- Read in a specific situation during the game
- Logo display on the scoreboard
- PA tag as promotion happens
- 6' Table Logo on scoreboard PA Read

Gate Exit Sampling

Horizon

Pass out products or coupons to fans as they exit the ballpark. Your staff will be able to set up outside the gates to promote your business.

Available

Cost Per Game......\$1,000 Multiple game packages also available







- Logo on scoreboard
- PA Read
- Up to 4 gates

Print Advertising



Commemorative Yearbook

Reach thousands of fans with an ad in the Yearbook. This high quality program is available at the entrance, suites, and used at community events all year. This souvenir piece is a favorite of fans for exclusive content and autograph collection.

Back Cover (8.5" x 11")	\$8,000
Inside Cover (8.5" x 11")	\$7,000
Full Page (7.5" x 10")	\$4,500
Half Page (7.5" x 5")	\$3,500



Proton therapy. The next generation of cancer treatment.



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Scott Kelly: My Best Friend





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Print Advertising

Scorecard

Your ad is seen throughout the game by fans keeping score. In addition, the Scorecard is a souvenir for fans that keep it long-term to remember their experience at the ballpark.

Back Cover (8.5" x 11")......\$6,000 Inside Cover (7.5" x 10").....\$4,000 Inside Screen (6" x 4.5").....\$3,500 Inside Banner (7.5" x 2.5").....\$3,000







Pocket Schedule

Put your ad on 100,000 Pocket Schedules. The attractive full color schedules are distributed throughout the ballpark and community to promote the season and your business.

Back Panel (3.5" x 2.5")......\$8,000 Inside Panel (3.5" x 2.5")......\$5,500







Media Network



LIVE GAME BROADCASTS AND SOCIAL MEDIA ENGAGEMENT



The Somerset Patriots will live stream all their home games on MiLB.TV. Advertisers will be able to reach fans of the team, as well as the fanbase of each MLB Double-A affiliate that visits TD Bank Ballpark.

Network Single Package:

• One :30 commercial per game **\$5,000**

Live Read:

• One :15 read per game **\$2,500**





The Somerset Patriots broadcast all games on WCTC 1450 AM and online via the Somerset Patriots and station websites and apps. Marketing partners ads reach millions of potential listeners locally and around the world.

Radio Packages Include:

- Opening radio billboard (This broadcast is brought to you by...)
- Company logo on broadcast partner pages in print and website

Network Double Package:

- Two :30 second commercials per game or one :60 second commercial
- Unique in-game Radio Promotion (ex. Pitching Changes, Clean-Up Hitter)
 \$7,500

Network Single Package:

• One :30 commercial per game \$4,000

Live Read:

• One :15 read per game **\$2,500**

E-Mail Marketing

The Somerset Patriots keep in constant communication with our fanbase through e-mail messages throughout the year to our opt-in and organically grown database of over 50,000 e-mail addresses.

Patriots Blast E-Newsletter:

Throughout the year, the Somerset Patriots will send out news, events, promotions, videos, and more.

- Exclusive Title Sponsorship
- Top Banner Ad
- Large Footer Banner Ad
- Link back to your website
- \$10,000

E-Promotion:

E-mails to promote upcoming games, promotions, and ticket specials frequently throughout the year.

- One sponsor ad per e-mail
- Large Footer Banner Ad
- Link back to your website

\$750 per E-Promotion

Packages available for multiple





Somerset Patriots Announce New York Yankees Partnership...

11/10/2020 3:47 PM -Bridgewater, NJ - On Tuesday, November 10th, the Somerset Patriots welcomed baseball icons, local elected officials,



108 Skitches We want that love on our loads on our our noarts, severy day of the year - only and managers as easien. Dur Antionas pastere may be noted in tradition, but we ex deducted to putting some - poor into boostad ager. A changeup thut's smart, the and basiconator, with high-quality factors, same-of-the-ant printing, and a fail and the than's gata-out



Clinton Honda

Incredible Savings Now!

Social Media



The Somerset Patriots are very active on all Social Media platforms with frequent engaging posts to interact with our fanbase.

FOLLOWERS: Over 61,000 (as of 2/21)



Ownership of a specific promotion, feature, or contest on the team's social media platforms.

- Graphics that include your logo •
- Your social accounts tagged
- Posted on Facebook, Twitter, and Instagram if applicable



SCOTT KELLY	
CARLOS GARCIA	2B
JUSTIN PACCHIOLI	
SHAYNE FONTANA	LF
DAN VALERIO	
JOEY ROSE	DH
CONNOR JUSTUS	
ADAM TRICARICO	RF
JORDAN JACKSON	
MARK LEITER JR.	P

Daily Promotion	\$10,500
Weekly Promotion	\$6,500
Monthly Promotion	\$4,000

Official Mobile App

A must have tool for all fans. The app provides statistics, standings, current news, social feeds, and much more. The app also has a MyRewards fan engagement component to award points and loyalty rewards all year long.

Banner Advertising

Banner spot One Period (28 Days)......\$1,000

Contests & Sweepstakes

- Engage fans and capture data
- Trivia contests, prediction games, sweepstakes to enter to win items
- Sweepstakes that require store or • website/social visits
- **Push Notification alerting** ٠ promotion

10 Contests.....\$1,500

Branded Push Notifications

Get brand exposure with alerts sent to fans. Examples include:

- **Scoring Alerts**
- **Breaking News**
- **Daily Deals**
- **Final Score**

Season Long......\$2,500

🛄 🏢 Щ 🔛 🗍 Season Ticket Plans

FULL SEASON

- Premium Field Box: \$897
- Field Box: \$717
- Upper Box: \$645

* Two-Year Commitment

Benefits:

- Discount off box office pricing
- Personal account manager
- Flexible payment plan options
- Digitally manage your account
- Complimentary playoff tickets
- Early entry into ballpark
- Team Store discount
- Recognition in Yearbook
- Exclusive Season Ticket Holder gift

The Patriots Pinstripe Club (3-Year Commitment)

- Lock in your seats and pricing now for 3 years
- Each season, receive a \$40 gift card per full season seat, or a \$20 gift card per half season seat

The Yankees Platinum Club (5-Year Commitment)

- Lock in your seats and pricing now for 5 years
- Each season, receive a \$80 gift card per full season seat, or a \$40 gift card per half season seat
- Throw out a first pitch each season

HALF SEASON

• Premium Field Box: \$449

llpark Key

- Field Box: \$359
- Upper Box: \$323



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Group Outings

Diamond Club

Groups of 50+

- Indoor space with cocktail tables
- 1 ½ hour upscale buffet
- Full bar with bar tender

\$50 per person





Party Deck

Groups of 30-150

- 1 ½ hour upscale buffet
- Cash bar serving beer and wine \$39 per person



Ballpark BBQ Groups of 30-500

 1 ½ hour BBQ buffet
 \$28 per person





Discounted Group Tickets

Groups of 30+

- Upper Box: \$8.50
- Field Box: \$9.50
- Premium Field Box: \$12.50



Suites

A convenient and prestigious way to entertain clients, employees, and guests.

- Exclusive wait service & menu
- Fully furnished & climate controlled
- Indoor & outdoor seating



SEASON PLANS: Full: \$26,000 Half: \$16,000 1/3: \$11,000 1/4: \$8,500 GAME RENTAL: 30 Person: \$775 40 Person: \$975 60 Person (Side-By-Side): \$1,250

Ballpark Rental

TD Bank Ballpark is a great location to bring employees and families together!

The ballpark is a full service facility with everything you need from April through October for special events.

- Enjoy a company softball game on the field
- Host a private movie event
- Have lunch in the picnic area
- Utilize meeting space in our Suites or Diamond Club
- Also, for an additional charge, the Somerset Patriots can rent games for kids including a speed pitch, moon bounce, mini-golf course, and other boardwalk style games.







HomePlate Catering & Hospitality, the ballpark's concession company, will do all the cooking for your event. You can have anything from hamburgers and hotdogs to a full scale BBQ with soda, beer and wine.

HomePlate