

#### **BOWIE BAYSOX BASEBALL CLUB**

Join The Fun!

## 2025 PARTNERSHIPS GUIDE









Attendance for 2024 Season: 234,507 Average attendance per game for 2024 Season: 3,500

## **2023 DEMOGRAPHICS**

Fan Base		Age Breakdown		How fans hear about the B	Baysox
Prince George's County	24%	Under 18	23%	Pocket Schedule	41%
Anne Arundel County	38%	18-24	8%	Other	25%
Baltimore Metro Area	9%	25-34	17%	Website	15%
Southern Maryland	7%	35-44	15%	Marquee	7%
Montgomery County	9%	45-54	14%	Radio	5%
Howard County	5%	55-64	12%	Newspaper	5%
DC/Northern Virginia	3%	65+	12%	TV	2%
Queen Anne's County	3%	03 T	12,70		
Carroll/Frederick County	2%				
Out of Area (over 75 miles)	1%	Ethnicity			

#### How fans obtain tickets White 41% At the ballpark 48% Black 34% Online 22% **Gender of Baysox Fans** Latino 16% Group Events 17% Male 48% Asian 6% Season Tickets 9% Female 51% Other 3% Phone 4%

Average Household Ir	Reasons for Atte Interest in Baseball	
Avg Household Income:	\$123K	
Median Income:	\$99K	Promo Night
\$50,000 - \$60,000	7%	Value
\$60,000 - \$75,000	10%	Fireworks
\$75,000 - \$100,000	14%	Kids Play Area
\$100,000 - \$125,000	11%	Giveaway
\$125,000 - \$150,000	9%	

11%

12%

Interest in Baseball	43%
Promo Night	19%
Value	19%
Fireworks	7%
Kids Play Area	7%
Giveaway	5%

Which Social Media Do l	Fans Follow
Facebook	58%
Twitter	30%
Instagram	12%





\$150,000 - \$200,000

\$200,000+







#### **DIGITAL ENGAGEMENT**

**Impressions April-September 2023** 

f 1,574,282

150,857 **G** 

**Profile Visits** 

f 115,862

**69,840** 

**Followers** All time

24,000+ 25,700 + 21,300 +









#### **MEDIA PARTNERS**



The Baysox are proud to partner with WNAV Annapolis, who will carry the majority of the 138 games home and away on 99.9 FM/1430 AM, or on WNAV.com. Beginning this season, our broadcasters will also host Baysox Weekly, a half-hour long radio show featuring extended highlights and player/coach interviews on Saturday mornings from 10:00-10:30 a.m. Additionally, you can tune into every Baysox game, home and away, online at Baysox.com/Listen. All home games featuring the official Baysox broadcast will also be streamed for viewing on MiLB.TV and the MiLB App



#### At Bat on MiLB.TV



Fans can watch Bowie Baysox games during the upcoming season have access to additional features with an At Bat subscription on MiLB.TV. At Bat subscribers can stream Baysox games LIVE or on-demand on MiLB.com or in the MiLB app, and watch their favorite MLB team affiliate on MLB.TV and listen to EVERY out-of-market MLB game LIVE or on-demand throughout the 2025 season.

MLB.TV subscribers can also stream Minor League games with their subscription.







## **OUTFIELD SIGNAGE**



#### **Brand Your Company on the Field**

What better way to brand your company than with an Outfield Sign at Prince George's Stadium! This three-hour commercial will help spread your advertising message during all 69 home games and at every event hosted at Prince George's Stadium.

#### **Premium Dimensional Outfield Signage**

Five-Year Deal; Four Slots Available

Home Run Wall Signage Fair Pole Signage















## **CONCOURSE SIGNAGE**







#### Brand Your Company inside the Stadium

Make that important first impression when Baysox fans enter the ballpark with your advertising message placed on one of our backlit signs in high traffic areas located around the main concourse.

















#### VIDEOBOARD OPPORTUNITIES





#### LeftField & Rightfield Videoboards

A great place to digitally advertise at the ballpark! . Advertisements are available for full innings, and call to the bullpen (home and away). Your business can also sponsor head shots for both teams, and a :30 videoboard commercial is also available.











## FIREWORKS SPONSORSHIP





#### Make a Grand Slam Impression!

The Bowie Baysox have the best fireworks shows in the region. Your company can make a lasting impression with Baysox fans as a presenting sponsor of one or more of the spectacular shows on the biggest nights at the ballpark! The Baysox light up the sky over Prince George's Stadium at every Saturday night home game, many Friday home games, and on Independence Day. Fans will cheer for the show and your company's involvement as they go home with great memories of the event and your company's sponsorship of it.

#### Included in your Fireworks sponsorship:

- Five days prior to your game, sponsor will be displayed on our Route 301 Marquee (receives an estimated 70,000 drivers daily) and will receive all external exposure via social media
- Sponsor's logo will be displayed on the video board for the entire fireworks presentation
- Sponsor's name listed on Baysox website ticketing page for their sponsored game
- One pregame spot and two (2) inning spots on our video board and text displayed on our scoreboard. During those three innings a P.A. mention will be announced to the crowd
- Sponsor will have an opportunity to display signage on our concourse and the front entrance (Sponsor will need to supply materials)
- One direct marketing table to distribute information/sample to all fans entering and exiting the stadium
- Opportunity to generate direct return via distributing coupons to fans exiting stadium
- Ceremonial first pitch









# AVAILABLE FIREWORK DATES:

2025 Dates will be made available soon



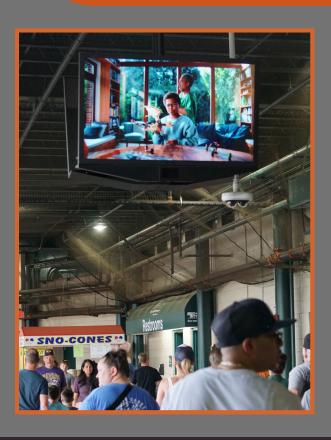








## **DIGITAL OPPORTUNITIES**





#### **Concourse Televisions**

Enjoy the benefits of **six** televisions placed near high traffic areas on the main concourse at Prince George's Stadium! These televisions offer a platform for your business through pre-recorded or static spots that run on a rotational basis during each Baysox home game.

**Opportunities:** 

Full Season Display Half Season Display Monthly Display











## **EVENT PROMOTIONAL OPPORTUNITIES**



#### **Fan Interactive Games**

Fan interaction is what Minor League Baseball is all about. Teams work to develop zany, interactive & crazy events to keep fans engaged & laughing throughout a baseball game. Have you ever seen kids riding inflatable horses down the baseline? All this and more is what makes a Baysox game fun for everyone. Your company will enjoy the affiliation and benefits of partnering with the team to create a contest to engage fans with your brand. Capitalize on your sponsorship by offering a prize to the contestants, a row of fans, a section of fans, or everyone in attendance.



#### **Direct Marketing**

Baysox games provide a personal opportunity to market your business directly to fans attending games through face-to-face marketing. Make a direct connection with potential customers when you engage Baysox fans at an in-stadium concourse marketing exhibit. Choose one game, a series of games, weekends, or a whole season, and let you or your staff interact with fans and interest them in your products or services.



#### **Premium Giveaways**

Create a lasting impression with Baysox fans! Each season, the Baysox host 5-10 premium giveaway events that put between 500 - 1,250 quality promotional items directly into the hands of eager fans. Many fans wait in line hours before the stadium gates open to get one of these great items. Premium giveaways have included Bobble Head & Garden Gnome collectibles of former Baysox players, celebrities, and historical personalities. Premium usable items have included T-shirts, socks, insulated coolers, texting gloves, winter beanies, and more!







## PREMIER DESTINATIONS





#### **Luxury Suite Level**

Located on the second level of the stadium, our Luxury Level is a prime outlet for your business message that can target multiple businesses utilizing a private room for their party. Your message will be branded from the moment fans enter the Luxury Level and will be extended by maximizing your message along the first and third base cooridors. With your creativity, we can do so much more!









## PREMIER DESTINATIONS





#### **Picnic Pavilion**

Located on the third base side of the stadium concourse, our Picnic Pavilion is a prime outlet for your business message to be seen throughout the stadium. Your message will be branded around the structure of the deck on our blue drink tent and in all group sales marketing materials. With your creativity, we can do so much more!

#### Kids' Park

The Kids' Park is one of the top destinations in the stadium at every Baysox game. Kids and parents flock to enjoy the carousel, inflatable games, bounce house, and more! Your company's message will be prominently displayed throughout the Kids' Park and in all related promotional and marketing materials, focusing on the Kids' Park as a destination at each home game and all outbound marketing to youth-focused groups and birthday party events.

#### **Diamond View Restaurant**



Put your mark on the largest and most popular suite at the ballpark – the Diamond View Restaurant! The restaurant is located on the second level of the stadium, directly behind home plate, with great views of everything the ballpark has to offer. Area businesses, organizations, and individuals rent the space for various events, from company celebrations and birthday parties to membership and fundraising events, business meetings, and more. The Baysox will showcase your company's sponsorship of the Diamond View Restaurant inside and outside the ballpark in numerous ways.







#### FAN ASSISTANCE CENTER



The Fan Assistance Center is located on the ballpark's main concourse and is the epicenter of activity on game day. During each game, hundreds of fans stop by this location to ask questions, pick up prizes, register for drawings, and more. You can brand your business with custom table covers and window clings that set this ballpark location apart from all the rest. Your business will also be highlighted in dozens of public announcements calling attention to your sponsorship of the Fan Assistance Center throughout each home game.

Availability: SOLD OUT for 2025 & 2026







## ROUTE 301 MARQUEE SIGNAGE



#### Brand Your Company outside the Stadium

This unique backlit signage location on the Baysox Route 301 marquee will make your advertising message visible to over 100,000 people each day. More than 75,000 vehicles pass the marquee sign daily, making it one of the busiest intersections along the busiest stretch of state highway in Maryland. Signs available facing both the North and South sides of Route 301. Each sign measures approximately 16.9" x 3.95.

Includes other in-stadium inventory.\*











### PRINT OPPORTUNITIES



Let your business be seen by Baysox fans attending games each season with BayWatch the full-color game program of the Baysox. Tailor your promotional message throughout the season by changing your advertisement for each edition or keep it the same – it's your choice. More than 200,000 BayWatch programs are distributed FREE to adult Baysox fans each year.

Full Page **Availability:** Half Page **Quarter**Page

Create a lasting impression with Baysox fans when you put your logo on one of the most popular giveaway items of every season. Magnet schedules are proudly displayed at home and at work, and have a long shelf life as they hold those special items on the refrigerator that kids bring home from school. Adorned with the current season's game schedule and photos of great players from the past, these magnets are collectible and highly visible all season and longer.



Jump on our back and promote your business with the #1 way fans find out about Baysox games each season. The Baysox distribute over 250,000 pocket schedules annually via hundreds of high traffic locations throughout the region, including the surrounding eight counties, and to fans attending Baysox games all season long.

**Availability: Full Panels** 



**Availability: OPEN** 









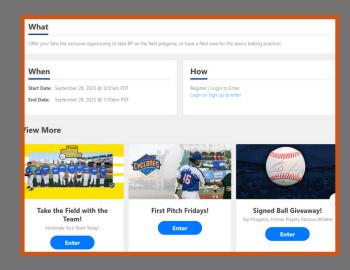
#### **FANCOMPASS**

## Sponsor a Campaign on a Premier Digital Fan Engagement Platform



#### **Fancompass Benefits**

- -Ability to set up individual campaigns throughout the season.
  - Enter-To-Win (Giveaway)
  - Predict- It
  - Trivia
  - Fan Voting
- -Sponsors will receive all customer data and one lead generating question of their choice for each campaign.
- -In-Season and Off-season opportunities
- -At least two social media posts per campaign on the Baysox's social media pages, which includes your company's logo & name on marketing content.









# YOUTH CENTRIC OPPORTUNITIES



#### **Baseball Camps**

**Opportunity: OPEN** 

League Night Out

**Opportunity: OPEN** 

**Field of Dreams** 





#### **Baysox Kids Club**

Opportunities: Title Sponsor Associate Sponsor

















