

#### **BOWIE BAYSOX BASEBALL CLUB**

Join The Fun!

2025 PARTNERSHIPS GUIDE









Attendance for 2024 Season: 234,507
Average attendance per game for 2024 Season: 3,500

## **2024 DEMOGRAPHICS**

#### **Gender of Baysox Fans**

Male 48% Female 51%

#### **Bachelor's Degree or Higher**

47.4%

#### **Average Household Income**

Avg Household Income: \$105K
Median Income: \$98K
\$150,000 + 31%
\$100,000 - \$150,000 21%
\$50,000 - \$100,000 27%
\$25,000 - \$50,000 11%

#### **Persons Per Household**

2.53

#### **Ethnicity**

White 44%
Black 34%
Hispanic 11%
Asian 5%
2 or more races 3%

# Which Social Media Do Fans Follow

Facebook 58% X/Twitter 30% Instagram 12%















#### **DIGITAL ENGAGEMENT**

**Impressions April-September 2023** 

f 1,574,282

150,857 **J** 

**Profile Visits** 

f 115,862

**69,840** 

**Followers** All time

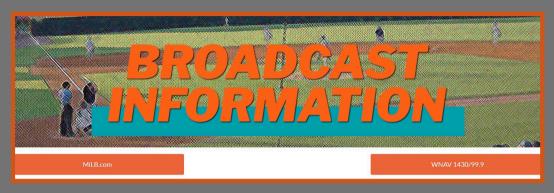
24,000+ 25,700 + 21,300 +







#### **MEDIA PARTNERS**



The Baysox are proud to partner with WNAV Annapolis, who will carry the majority of the 138 games home and away on 99.9 FM/1430 AM, or on WNAV.com. Beginning this season, our broadcasters will also host Baysox Weekly, a half-hour long radio show featuring extended highlights and player/coach interviews on Saturday mornings from 10:00-10:30 a.m. Additionally, you can tune into every Baysox game, home and away, online at Baysox.com/Listen. All home games featuring the official Baysox broadcast will also be streamed for viewing on MiLB.TV and the MiLB App



#### At Bat on MiLB.TV



Fans can watch Bowie Baysox games during the upcoming season have access to additional features with an At Bat subscription on MiLB.TV. At Bat subscribers can stream Baysox games LIVE or on-demand on MiLB.com or in the MiLB app, and watch their favorite MLB team affiliate on MLB.TV and listen to EVERY out-of-market MLB game LIVE or on-demand throughout the 2025 season.

MLB.TV subscribers can also stream Minor League games with their subscription.







# **OUTFIELD SIGNAGE**



#### **Brand Your Company on the Field**

What better way to brand your company than with an Outfield Sign at Prince George's Stadium! This three-hour commercial will help spread your advertising message during all 69 home games and at every event hosted at Prince George's Stadium.

#### **Premium Dimensional Outfield Signage**

Five-Year Deal; Four Slots Available

# Home Run Wall Signage Fair Pole Signage















# INFIELD GRASS SIGNAGE



## Brand Your Company on the Field of Play!

Leave a lasting impression on Baysox fans by branding your company's name on the INFIELD Grass. Our Corporate Partners will now have the right to place their company name and logo on the Infield grass in front of the First Base Dugout, Third Base Dugout, or behind Home Plate!







# **CONCOURSE SIGNAGE**





#### **Brand Your Company inside the Stadium**







Locations: backlit wall signs, elevator door, seating sections, stairwells, walls, windows, doors









## **VIDEOBOARD**





#### LeftField & Rightfield Videoboards

A great place to digitally advertise at the ballpark! . Advertisements are available for full innings, and call to the bullpen (home and away). Your business can also sponsor head shots for both teams, and a :30 videoboard commercial is also available.









# FIREWORKS SPONSORSHIP





#### Make a Grand Slam Impression!

The Bowie Baysox have the best fireworks shows in the region. Your company can make a lasting impression with Baysox fans as a presenting sponsor of one or more of the spectacular shows on the biggest nights at the ballpark! The Baysox light up the sky over Prince George's Stadium at every Saturday night home game, many Friday home games, and on Independence Day. Fans will cheer for the show and your company's involvement as they go home with great memories of the event and your company's sponsorship of it.

#### **Included in your Game & Fireworks Sponsorship:**

- Five days prior to your game, your business will receive marketing exposure on our Route 301 Marquee (receives an estimated 70,000 drivers daily)
- Pregame marketing exposure through radio, print,  $\ensuremath{\mathcal{C}}$  more
- Videoboard Recognition and Public Address Announcements throughout the game and for the entire fireworks presentation
- Your Business Name listed on Baysox website ticketing page for their sponsored game
- Opportunity to display signage on our concourse and the front entrance (Sponsor will need to supply materials)
- Opportunity for your business representative to join the Baysox Radio Network for a half-inning during sponsored game
- Opportunity to generate direct return via distributing coupons to fans exiting stadium
- Ceremonial first pitch for business representative
- Tickets to the game to entertain staff, customers and clients











#### **HOSPITALITY AREAS**





#### Luxury Suite Level & Individual Suites

Located on the second level of the stadium, our Luxury Level is a prime outlet for your business message that can target multiple businesses utilizing a private room for their party. Your message will be branded from the moment fans enter the Luxury Level and will be extended by maximizing your message along the first and third base cooridors. With your creativity, we can do so much more!









## **HOSPITALITY AREAS**





Put your mark on the largest and most popular suite at the ballpark – the Diamond View Restaurant! The restaurant is located on the second level of the stadium, directly behind home plate, with great views of everything the ballpark has to offer. Area businesses, organizations, and individuals rent the space for various events, from company celebrations and birthday parties to membership and fundraising events, business meetings, and more. The Baysox will showcase your company's sponsorship of the Diamond View Restaurant inside and outside the ballpark in numerous ways.

#### **DIAMOND VIEW RESTAURANT**

#### **Picnic Pavilion**



Located on the third base side of the stadium concourse, our Picnic Pavilion is a prime outlet for your business message to be seen throughout the stadium. Your message will be branded around the structure of the deck on our blue drink tent and in all group sales marketing materials. With your creativity, we can do so much more!







#### **KIDS PARK**

The Kids' Park is one of the top destinations in the stadium at every Baysox game. Kids and parents flock to enjoy the carousel, inflatable games, bounce house, and more! Your company's message will be prominently displayed throughout the Kids' Park and in all related promotional and marketing materials, focusing on the Kids' Park as a destination at each home game and all outbound marketing to youth-focused groups and birthday party events.











# **CONCOURSE TELEVISIONS**





#### **Concourse Televisions**

Enjoy the benefits of **six** televisions placed near high traffic areas on the main concourse at Prince George's Stadium! These televisions offer a platform for your business through pre-recorded or static spots that run on a rotational basis during each Baysox home game.

**Opportunities:** 

Full Season Display Half Season Display Monthly Display











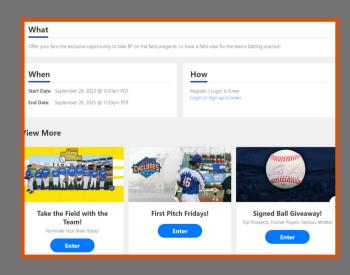
#### **FANCOMPASS**

## Sponsor a Campaign on a Premier Digital Fan Engagement Platform



#### **Fancompass Benefits**

- -Ability to set up individual campaigns throughout the season.
  - Enter-To-Win (Giveaway)
  - Predict- It
  - Trivia
  - Fan Voting
- -Sponsors will receive all customer data and one lead generating question of their choice for each campaign.
- -In-Season and Off-season opportunities
- -At least two social media posts per campaign on the Baysox's social media pages, which includes your company's logo & name on marketing content.









#### FAN ASSISTANCE CENTER



The Fan Assistance Center is located on the ballpark's main concourse and is the epicenter of activity on game day. During each game, hundreds of fans stop by this location to ask questions, pick up prizes, register for drawings, and more. You can brand your business with custom table covers and window clings that set this ballpark location apart from all the rest. Your business will also be highlighted in dozens of public announcements calling attention to your sponsorship of the Fan Assistance Center throughout each home game.

Availability: SOLD OUT for 2025 & 2026







# PRINT OPPORTUNITIES



Let your business be seen by Baysox fans attending games each season with BayWatch the full-color game program of the Baysox. Tailor your promotional message throughout the season by changing your advertisement for each edition or keep it the same – it's your choice. More than 200,000 BayWatch programs are distributed FREE to adult Baysox fans each year.

Full Page Availability: Half Page QuarterPage

Create a lasting impression with Baysox fans when you put your logo on one of the most popular giveaway items of every season. Magnet schedules are proudly displayed at home and at work, and have a long shelf life as they hold those special items on the refrigerator that kids bring home from school. Adorned with the current season's game schedule and photos of great players from the past, these magnets are collectible and highly visible all season and longer.



Jump on our back and promote your business with the #1 way fans find out about Baysox games each season. The Baysox distribute over 250,000 pocket schedules annually via hundreds of high traffic locations throughout the region, including the surrounding eight counties, and to fans attending Baysox games all season long.

**Availability: Full Panels** 



**Availability: OPEN** 









# PROMOTIONAL & EVENT ENTERTAINMENT OPPORTUNITIES

#### **Premium Giveaways**



Create a lasting impression with Baysox fans! Each season, the Baysox host 5-10 premium giveaway events that put between 500 - 1,250 quality promotional items directly into the hands of eager fans. Many fans wait in line hours before the stadium gates open to get one of these great items. Premium giveaways have included Bobble Head & Garden Gnome collectibles of former Baysox players, celebrities, and historical personalities. Premium usable items have included T-shirts, socks, insulated coolers, texting gloves, winter beanies, and more!

#### **Fan Interactive Games**



Baysox games provide a personal opportunity to market your business directly to fans attending games through face-to-face marketing. Make a direct connection with potential customers when you engage Baysox fans at an in-stadium concourse marketing exhibit. Choose one game, a series of games, weekends, or a whole season, and let you or your staff interact with fans and interest them in your products or services.

#### **Direct Marketing**



Fan interaction is what Minor League Baseball is all about. Teams work to develop zany, interactive & crazy events to keep fans engaged & laughing throughout a baseball game. Have you ever seen kids riding inflatable horses down the baseline? All this and more is what makes a Baysox game fun for everyone. Your company will enjoy the affiliation and benefits of partnering with the team to create a contest to engage fans with your brand. Capitalize on your sponsorship by offering a prize to the contestants, a row of fans, a section of fans, or everyone in attendance.













