





# OUR BUSINESS IS GOOD FOR YOUR BUSINESS

Whether it's our sushi races, dancing grounds crew members or fun giveaways, Vancouver Canadians games provide entertainment for everyone. Add affordable ticket packages as well as a family friendly atmosphere and you've hit one out of the park!

For our advertising partners, this means you can be proud to bring your guests to Rogers Field at Nat Bailey Stadium. Sit back, relax and enjoy more time with your partners at historic Rogers Field at Nat Bailey Stadium.



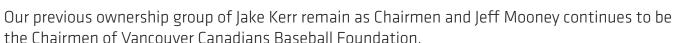


**CANADIANSBASEBALL, COM** 

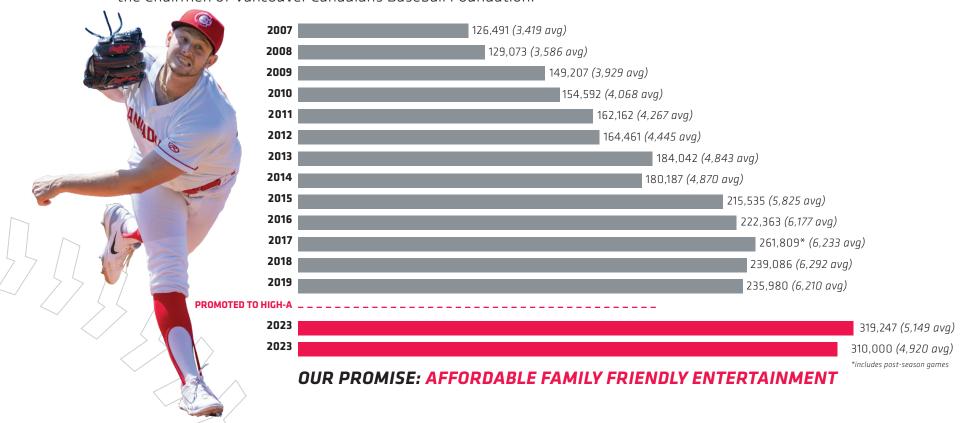


### OWNERSHIP GROUP

In May of 2023, the Vancouver Canadians ownership changed to Diamond Baseball Holdings (DBH). Founded in 2021, DBH is committed to elevating fan experiences, creating "centers of energy," fostering dynamic engagements for brands and highlighting the evolution of the Minor League Baseball environment. It is grounded in a deep-rooted appreciation for traditions, community and the sport of baseball.



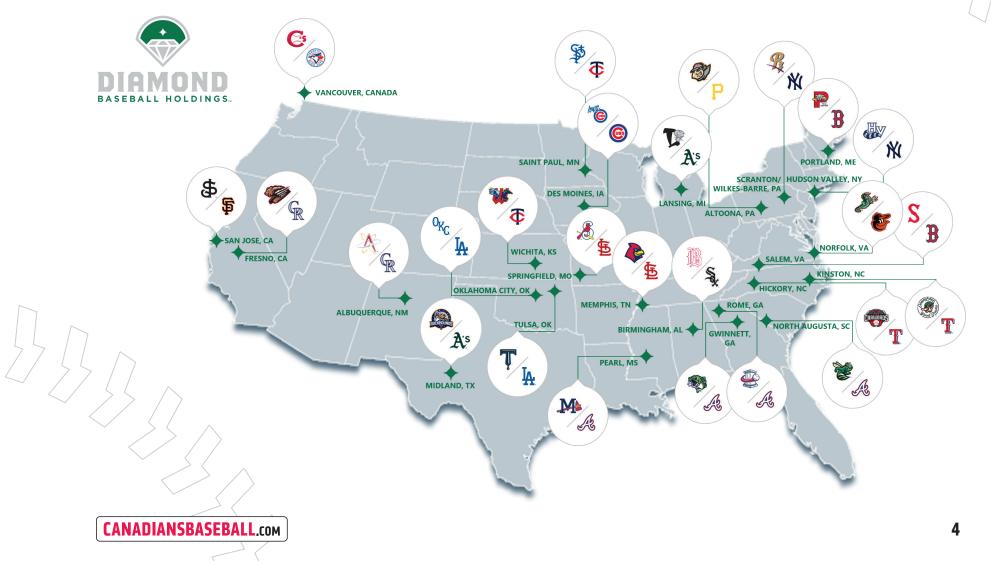






### **OUR OWNERSHIP**

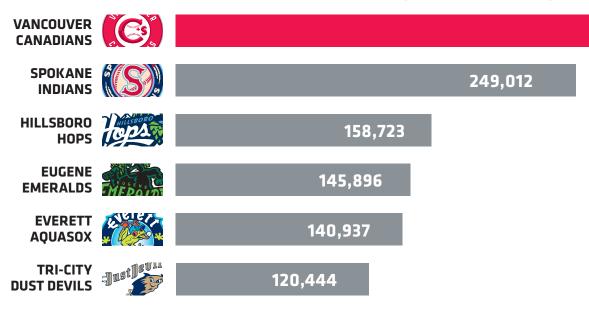
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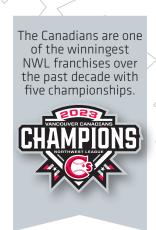




### LEADING THE PACK IN ATTENDANCE

The Vancouver Canadians led the Northwest League in attendance with 310,00 total fans. That makes them the most watched team with an average of 4,920 fans per game.





310,000\*



\*includes post-season games





### NATIONAL ATTENDANCE LEADERS

The Vancouver Canadians beat all minor league baseball leagues, Double-A and below, in average attendance.

#### **VANCOUVER CANADIANS**

4,920 AVERAGE ATTENDANCE PER GAME

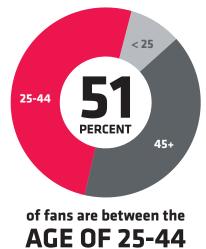


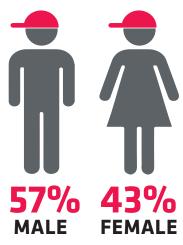
	AVG
Texas League CLASS AA	4,365
Eastern League CLASS AA	4,615
Midwest League CLASS A - ADVANCED	3,867
Southern League CLASS AA	3,417
Carolina League CLASS A	3,051
South Atlantic League CLASS A - ADVANCED	3,056
Northwest League CLASS A - ADVANCED	2,834
California League CLASS A	2,118
Florida State League CLASS A	N/A



### CANADIANS FANS AT A GLANCE

WE ARE VANCOUVER'S FIRST CHOICE FOR FAMILIES AND YOUNG ADULTS (25 - 40 YEAR OLDS).





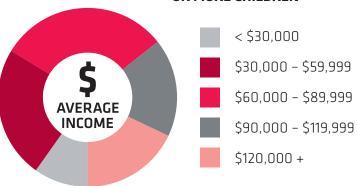




LIVE OUTSIDE OF

#### 58% LIVE UUTSIDE OF VANCOUVER

Burnaby, Coquitlam, New Westminster, Port Moody, Port Coquitlam, Maple Ridge, Surrey, Langley, Richmond, Delta and other Lower Mainland areas.







### **SOCIAL MEDIA**



4.7 million

IMPRESSIONS OVER 12 MONTHS FOLLOWERS: 29.4K

2.7% ENGAGEMENT RATE

C'S
FOLLOWERS

**ALSO LIKE** 

ICE HOCKEY
TORONTO BLUE JAYS
CANADIAN SPORTS ICONS



6.6 million

IMPRESSIONS OVER 12 MONTHS FOLLOWERS: 29.4K+

2.7% ENGAGEMENT RATE



5.6 million

IMPRESSIONS OVER 12 MONTHS FOLLOWERS: 27.1K+

2.4% ENGAGEMENT RATE

@vancanadians

#AtTheNat

#VancouverCanadians

**#VanCanadians** 

#BeyondTheNat

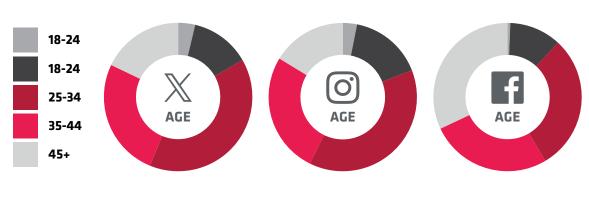


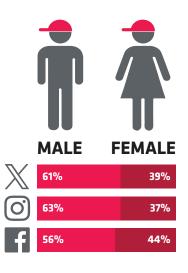


### SOCIAL MEDIA DEMOGRAPHICS

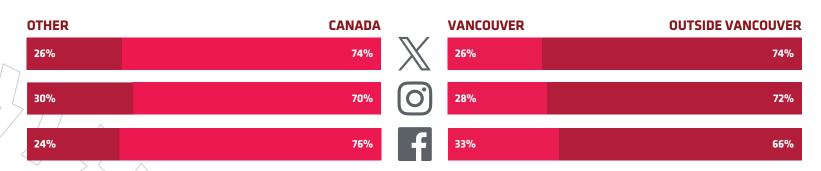
GET TO KNOW THE PEOPLE WHO FOLLOW THE CANADIANS

#### **DEMOGRAPHICS**





#### **REGIONS**







### BE A PART OF VANCOUVER'S STRONGEST AND MOST ADMIRED SPORTS BRAND

Our brand is our strongest asset and offers exciting opportunities to elevate your company profile and increase your business.

Whether it is a signature branding campaign, a client or staff appreciation event or a community initiative, we are honoured to work alongside many national and local partners to deliver exceptional value - always in a way that makes you proud of your investment.





















































### A WHOLE NEW BALLGAME

#### **CANADIANS FANS WILL BE CHEERING FOR YOUR COMPANY**

With a Vancouver Canadians sponsorship, we combine several of our sports marketing elements into a customized package that will address your marketing needs. Tap into the emotional bond between the Canadians and our fans to help sell your product. These ties bind, and mean long term sales for your company. Create this connection with a Canadians sponsorship.

	PARTNERSHIP LINEUP CARD	
[1]	Game Night Title Sponsorship	[3B]
[2]	In-Game Promotions	[DH]
[3]	Video Board Advertisements	[1B]
[4]	Print & Digital Advertisements	[RF]
[5]	Stadium Signage	[C]
[6]	Community Events	[SS]
[7]	Tickets & Hospitality	[CF]
[8]	MiLB.tv Broadcast	[LF]
[9]	Live Radio Broadcast	[2B]





### MILB.TV BROADCAST

In 2023, the C's were proud to stream home games live on MiLB.tv for an international audience to see. Tyler Zickel did an outstanding job of showcasing the team, the field and the great atmosphere at Rogers Field at Nat Bailey Stadium.

**64** CANADIANS BASEBALL GAMES WERE STREAMED ON MILB.TV













### LIVE RADIO BROADCAST

The C's are proud to broadcast home and away games live on Sportsnet 650 Vancouver Radio Station.







MORE LIKELY TO HAVE STREAMED RADIO ON THEIR MOBIL DEVICE IN THE PAST 7 DAYS



ACCESSED A RADIO STATION WEBSITE VIA THEIR MOBILE DEVICE IN THE PAST 7 DAYS

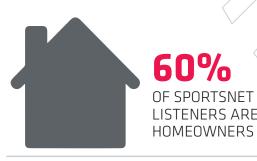


HAVE A RRSP: 38% MORE LIKELY TO HAVE A RESP



MORE LIKELY TO HAVE PURCHASED A VEHICLE WORTH \$40,000 OR MORE IN THE PAST 2 YEARS

SPENT MORE THAN \$500 ON MEN'S CLOTHING IN THE PAST YEAR



60% OF SPORTSNET 650 LISTENERS ARE

HOUSEHOLD INCOME 36% HUUSEHULD INC

HOUSEHOLD INCOME

33% HUUSEHULD INCUM \$75,000 - \$125.000

18%

HOUSEHOLD INCOME **OVER \$125,000** 





**MALE** 



#### **62%** OF LISTENERS ARE **AGED 25-54**

**5%** AGE 12-24 6% AGE 25-34 17% AGE 35-44

**11%** AGE 45-54 **9%** AGE 55-64

7% AGE 65+

**COMMON-LAW** 



SINGLE/NEVER **MARRIED** 





### GAME NIGHT TITLE SPONSORSHIP

#### YOUR GAME AT THE NAT

Your company could sponsor a game night during the 2023 season. As the game sponsor, your company would receive:



C's Diamond Vision Advertisement

Tickets to your game





Prizo Tocc

Set up out front of Stadium





**Gate Giveaways** 

Fireworks Nights



Glacier Media, Vancouver Sun and Province ads

- Logo placements and/or company recognition alongside the Vancouver Canadians whenever your game is advertised in the media
- Logo placement and/or company recognition on six giant Vancouver Canadians stadium schedules, official pocket schedule (circulation of 100,000), Digital Program Book and C's partner email updates
- Two 30-second C's Diamond Vision video board advertisements
- Opportunity to display up to six banners within the seating bowl
- Opportunity to sponsor a between-inning prize toss
- Co-sponsorship of the interactive baseball trivia question
- Opportunity to set up highly visible promotional space at Rogers Field at Nat Bailey Stadium
- One ceremonial first pitch
- 20 Reserved Grandstand tickets to your sponsorship game
- Company web link and logo on the Vancouver Canadians official website
- Recognition on the Canadians official Facebook, Instagram and Twitter accounts
- Opportunity to handout a special giveaway to the first fans through Rogers Field at Nat Bailey Stadium's gates
- Static logo placement on C's Diamond Vision during live crowd and/or stadium shots

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### IN-GAME PROMOTIONS

Your name and brand will be in front of a captive audience at Rogers Field at Nat Bailey Stadium. Get creative or work with the Vancouver Canadians marketing team to create a unique, one-of-a-kind in-game promotion for your company.



The Province Sushi Races



Lambert Plumbing, Heating & Air Plunger Shuffle



Prize Toss



A&W Chicken Dance



Return-It 7th Inning Stretch

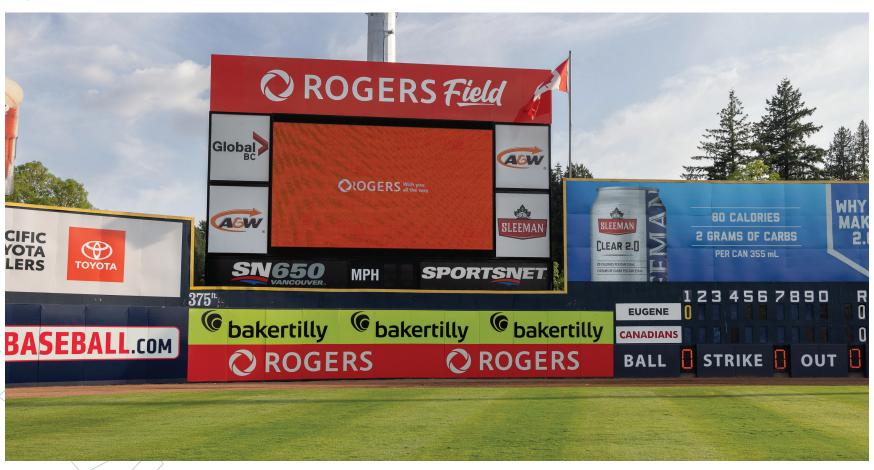


A&B Tool Rentals Grounds Crew



### C'S DIAMOND VISION

Our 17ft x 27ft video board continues to attract the attention of all our fans from the time they first sit in their seats until the final out is recorded. Our high-definition Diamond Vision video board has availability to showcase your brand in a variety of creative and highly visible ways including 15 and 30-second commercials packages, in-game promotions and/or special features.





### PRINT & DIGITAL ADVERTISEMENTS

11

#### UNIQUE PROGRAMS

DOWNLOADABLE FOR FREE



- Full page Ads
- New progam every homestand
- Downloadable for Free

# 100,000 POCKET SCHEDULES

GIVEN AWAY EACH SEASON

- Full panel ad
- Your Company Logo
- Available across the Lower Mainland





- 2.8 million page views
- 609,000 unique visitors (September 2023 data)







#### GET DIGITAL WITH THE VANCOUVER CANADIANS

Here are some ways that major brands leveraged the Vancouver Canadians digital fan base in 2023.

#### **LINEUPS**

PLAYER OF THE GAME

PRESENTED BY
SLEEMAN BREWING

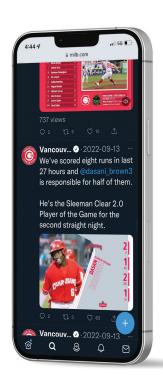
#### **GAMEDAY TUESDAY**

PRESENTED BY
PLAYNOW.COM

#### WE CARE WEDNESDAY

PRESENTED BY RBC













### STADIUM SIGNAGE

Own a piece of the action! Your full colour sign could be seen live by over 319,000 fans.











### **COMMUNITY INITIATIVES**

In 2019, over 630 organizations received more than 3,000 donations tickets. In total, in-kind donations by the Canadians contributed over \$100,000 to deserving organizations. Due to Covid restrictions many of our community initiatives were cancelled in 2023 however we look forward to getting back out in the community in 2023



### BOB BROWN BEAR APPEARANCES

The Vancouver Canadians and our official mascot, Bob Brown Bear attended over 80 community events throughout the year, including the TELUS Santa Claus Parade, Canucks Autism Network Sports Day, Raise-A-Reader Day, and the Salvation Army Christmas Kettle Kickoff.



### TICKET FUNDRAISING PROGRAM

Each year, the Vancouver Canadians donate to various charitable organizations looking to raise funds for their events or causes. This is done by giving organizations the opportunity to sell C's tickets with a portion of the proceeds going directly towards the event or cause.





#### A CANADIANS THANKSGIVING

In partnership with Save-On-Foods, the Canadians deliver 100 turkeys annually to the Boys and Girls Clubs for Thanksgiving.







### BUILDING COMMUNITY THROUGH BASEBALL

Our organization has always taken its role within the community to heart, and in 2010 created the **Vancouver Canadians Baseball Foundation**. The goal of our Foundation has always been to provide hope, opportunity, self-development and excellence for children of all abilities. Through team sport and mentorship, we believe we can help a child make positive life choices.

#### **WE SUPPORT**

- Challenger Baseball
- UBC Thunderbirds Baseball Scholarship
- Vancouver Canadians Baseball League, a little league created by the Foundation in partnership with the Boys & Girls Clubs of South Coast BC







#### THE CHANGE-UP FIELD PROJECT

In 2019, the Vancouver Canadians brought on a new Official Community Partner - The Cape Group. The Change-Up Project is committed to positively impact the lives of individuals in our local community by enhancing existing facilities into safe spaces to further develop youth skills necessary for baseball and life. In 2020, both Richmond City Baseball Association and Dunbar Little League received \$50,000 grants to enhance their facilities to benefit their baseball community.





## WHAT MAKES UP THE VANCOUVER CANADIANS FOUNDATION LEAGUE





























TO PARTICIPATE IN THE LEAGUE AS A SPONSOR OR VOLUNTEER COACH, CONTACT THE VANCOUVER CANADIANS AT 604.872.5232



### TICKET PACKAGES

#### **NATPACKS**

- Flexible 10, 15 or 25 voucher packs with seats as low as \$16 per ticket
- Personalized Ticket Concierge Service
- Early access to book your tickets to our most popular games
- Early Bird special for fans who book their NatPacks before the season

#### **SEASON TICKETS**

- Guaranteed seating for the entire season at a great price
- Personalized Ticket Concierge Service
- Early access to book additional tickets to our most popular games
- Your name displayed on your seat back
- First right to seats for any playoff games

#### **SUITES**

#### **Sleeman Breweries Dugout Suite**

- Seats 30
- Most comfortable seats in the ballpark
- Delicious F&B buffet included
- Located right above the visitor's dugout beside 1st Base

#### **Phillips Brewing 3rd Base Suite**

- Seats 25
- Thrilling sightlines steps from 3rd Base

#### **Group Outings**

 Ideal for groups for 20 or more, discounted group ticket pricing, seating in the Reserved Grandstand

#### **CORPORATE OUTINGS/ EVENTS**

#### Re/Max BBQ Picnic in the Park

- Seats groups from 30-400
- Comfortable picnic seating on a grassy berm
- Delicious BBQ Buffet
- Private cash bar
- Semi-Private for guests to celebrate together

#### The Nütrl Zone

- Seats groups of 20-200
- Thrilling sightlines from beyond left field
- Delicious BBQ Buffet
- Private cash bar



Sleeman Breweries Dugout Suite



Phillips Brewing 3rd Base Suite



Re/Max BBQ Picnic in the Park



The Nütrl Zone





#### **OUR PAST**

Rogers Field at Nat Bailey Stadium is more than just a ballpark, it's a community icon! Affectionately known in the community as 'The Nat', professional baseball has been played at 33rd Avenue and Ontario Street for more than 60 years.

In 2007, the most recent chapter of our story was written when two prominent Canadian businessmen, Jake Kerr and Jeff Mooney, agreed to purchase the Canadians and signed a long term lease to keep this franchise from leaving Vancouver.

Professional baseball in Vancouver has a storied history dating back more than 100 years with the first professional game being played by the Vancouver Veterans on May 11, 1905.



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### DEVELOPING FUTURE BLUE JAYS

We're proud to develop the future stars of Canada's only Major League Baseball team: the Toronto Blue Jays.

In 2010, the Vancouver Canadians signed a multi-year player development agreement with the Toronto Blue Jays. Now, when fans come to see the C's take the field, they are watching the future stars of Canada's only Major League Baseball team fight for the chance to play at Rogers Centre in Toronto.







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### **OUR FUTURE**

In February 2021, the Vancouver Canadians signed a new 10-year affiliation agreement with the Toronto Blue Jays securing professional baseball in Vancouver through 2031 and a continued relationship with Canada's only MLB team.

The new agreement also comes with a move to the High-A level which means moving from a 76-game schedule to 132-game schedule including 66 games at the historic Rogers Field at Nat Bailey Stadium. More baseball for our fans to enjoy, more advertising opportunities for our partners and a larger footprint in the Vancouver sports landscape.

In 2023, we welcomed over 310,000 fans to Rogers Field at Nat Bailey Stadium . We expect our attendance number to exceed 325,000 fans in 2024.



NWL AFFILATE





### OUR PHILOSOPHY

The Vancouver Canadians are committed to providing our partners with powerful, cost effective advertising campaigns which enhance their business, elevate their profile and increase their profitability. Whether it is at Rogers Field at Nat Bailey Stadium, radio, outdoor, web, print or social media, the C's deliver throughout the British Columbia marketplace.

Your personal C's Representative is at your service to assist you in customizing a program that will meet your goals, always in a first class manner, that makes your partners, staff and clients proud of your investment. We look forward to working with you and your team.

#### **CONTACT INFO**

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**Allan Bailey**, General Manager abailey@canadiansbaseball.com 604 872 5232

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#### ROGERS FIELD AT NAT BAILEY STADIUM

4601 Ontario Street Vancouver BC, V5V 3H4

